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AI-Native Software Delivery for Government Contractors

SAM.GOV ACTIVE

SMALL BUSINESS

PUBLIC TRUST CLEARED

UEI: MDBYCN83MT69

CAGE: 86Y32

BetaQuick is the AI-native software delivery partner government contractors bring in to **build and ship the AI capabilities their contracts now demand**. We deliver a scoped capability, document AI, case triage, voice AI, agent assist, AI-ready data, or production authorization, as a defined work package under your existing contract, working beside your team. We bring senior, government-grade delivery (SSA, NIH, General Dynamics) and production AI muscle most sub-tier vendors can't. We never prime, so we can never compete for your work.

## CORE CAPABILITIES — THE SCOPED BUILDS WE DELIVER

**DOC.** AI document processing. Extraction, classification, and summarization of forms, applications, and case files.

**TRIAGE.** AI case and ticket triage. Routing and prioritization, staff handle the exceptions.

**VOICE.** Voice AI. Voicebot and IVR that deflect routine status and information calls.

**ASSIST.** AI agent assist. Real-time retrieval and suggested answers that cut agent handle time.

**DATA-READY.** AI-ready data. Structure and govern records (HIPAA / PII / CJIS / CUI) so they are usable for AI.

**GOVERN.** Production authorization. ATO, NIST AI RMF, and agency AI review, delivered as a work package.

**Also build:** RAG over agency knowledge bases, LLM / GenAI features, AI/ML infrastructure (LLM gateway, vector DB, model serving, observability), evals and guardrails, fine-tuning, and AI strategy and architecture.

**Delivery & authorization posture:** FedRAMP / StateRAMP boundary and ATO support, HIPAA / HITRUST / CMS MARS-E, VA Directive 6500, CJIS, Section 508 and Title VI multilingual, plus capture and proposal AI technical-volume support.

## DIFFERENTIATORS

**We deliver capabilities, not bodies:** We engage as an outcome-owning delivery partner. We build the hard pieces as a scoped work package, with a plan and a price, and document the patterns so your team owns the result. This is delivery, not staff augmentation.

**Start with a paid discovery sprint:** A two to four week scoping sprint produces the scope, the plan, the price, and a working prototype. You see exactly what you are buying before the build, with nothing new to procure.

**Production AI today, not deck-ware:** We operate a live AI voice and workflow platform on FedRAMP-authorized infrastructure. We run agentic systems, we do not theorize about them.

**Government delivery DNA:** Senior delivery across SSA DCPS, NIH RTL, GDIT, and Capital One, plus production AI delivered to city, county, and state government today.

**Small-business sub on the paper:** When you need a small-business sub for set-aside compliance, BetaQuick takes the scoped SOW. Your prime designation, our delivery. We never prime, so we can never compete for your contract.

**Cleared and ready:** Public Trust cleared, SAM.gov active, NAICS-aligned, ready to stand up on a teaming agreement in about two weeks.

## PAST PERFORMANCE — TEAM

CLIENT	ENGAGEMENT	PERIOD
SSA DCPS	Disability Case Processing System modernization, system-of-record for ALJ workflow.	2016-2021
NIH RTL	Research terminology and code system platform for the National Institutes of Health.	2022-2024
General Dynamics IT	Federal systems integrator engagement, architecture and delivery on federal-civilian programs.	2015-2016
Capital One	Enterprise platform engineering at scale, cloud-native, regulated financial data.	2021-2022
Under Armour	Enterprise platform engagement, commercial scale, consumer-facing systems.	2016
BetaQuick AI Platform	Production AI voice and workflow platform serving city, county, state, and federal-health buyers.	2024-Now

## COMPANY INFORMATION

<b>Legal Entity</b>	BetaQuick LLC
<b>UEI</b>	MDBYCN83MT69
<b>CAGE Code</b>	86Y32
<b>SAM.gov</b>	Active
<b>Business Size</b>	Small Business
<b>8(a) Program</b>	Application Pending
<b>GSA MAS</b>	Application Pending
<b>Clearance</b>	Public Trust
<b>Geographic Coverage</b>	USA, Remote First
<b>Engagement Models</b>	Scoped subcontract (work package), Teaming agreement, C2C

## TECHNOLOGY STACK

**AI & LLM:** Azure OpenAI (FedRAMP High), AWS Bedrock, Google Cloud Vertex AI, Anthropic Claude

**Voice & Conversational AI:** Amazon Connect (FedRAMP High), AWS Transcribe, Azure Speech Services (FedRAMP)

**Infrastructure:** AWS Lambda / EC2 / ECS, Azure Functions / AKS, Google Cloud Run

**Compliance Posture:** FedRAMP High, StateRAMP, HIPAA, HITRUST, CMS MARS-E, Section 508, VA Directive 6500, CJIS

## NAICS CODES

<b>541511</b> Custom Computer Programming Services	<b>541512</b> Computer Systems Design Services
<b>541519</b> Other Computer Related Services	<b>518210</b> Computing Infrastructure / Data Processing
<b>541330</b> Engineering Services	<b>561422</b> Telemarketing / Inbound Call Centers
<b>611420</b> Computer Training	

## PROCUREMENT VEHICLES

**Cooperative purchasing:** Sourcewell, NASPO ValuePoint, OMNIA Partners, BuyBoard, TIPS-USA

**Cloud marketplaces:** AWS Marketplace, Azure Marketplace

**Partner-held:** Texas DIR DIR-CPO-6057 (held by partner Compass Solutions, LLC; active through Oct 2030)

**Direct PO** under local competitive threshold

**Subcontract** on prime engagements; full RFP response support

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